

# AMSTAT Business Aircraft Preowned Market

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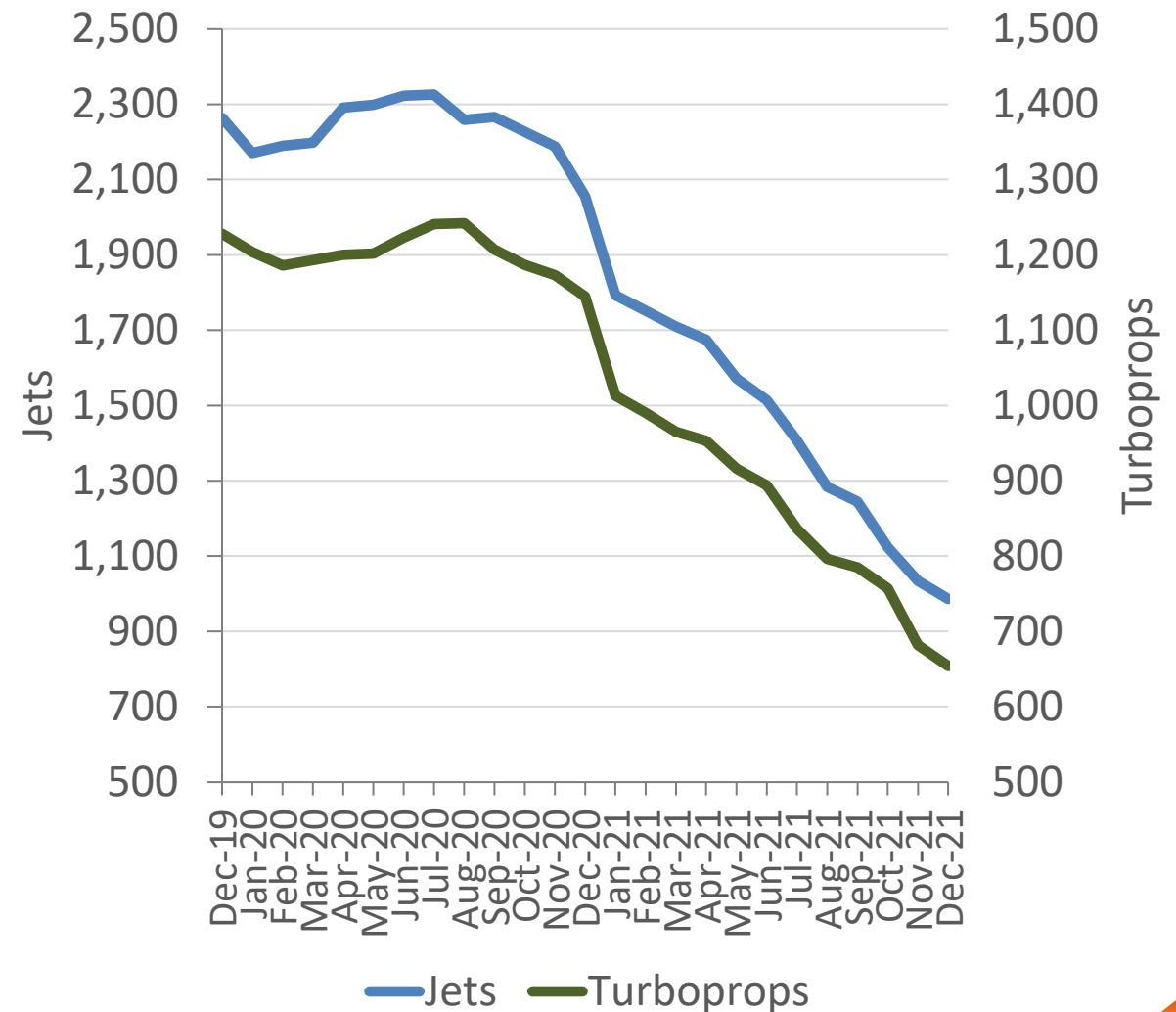




# Preowned Inventories Continue To Contract

- Business Jet inventories are down 52% year-over-year and down 56.2% versus their 10YMA\*. Only 4.2% of the Business Jet active fleet is for sale, a historic low.
- Business Turboprop inventories are down 42.9% year-over-year and the same versus their 10YMA\*. Only 4.1% of the Business Turboprop active fleet is for sale, also a historic low.
- By Size, the greatest YoY inventory reductions have been in the Medium Jets (-56.1%) and Heavy Jets (-52.6%).
- By Age, the greatest inventory reductions have been in the Newer (61.6%) and Mid-Age (61.4%) aircraft markets.

There continue to be fewer options for buyers looking for preowned fixed wing business aircraft.



\*10YMA – 10 Year Moving Average

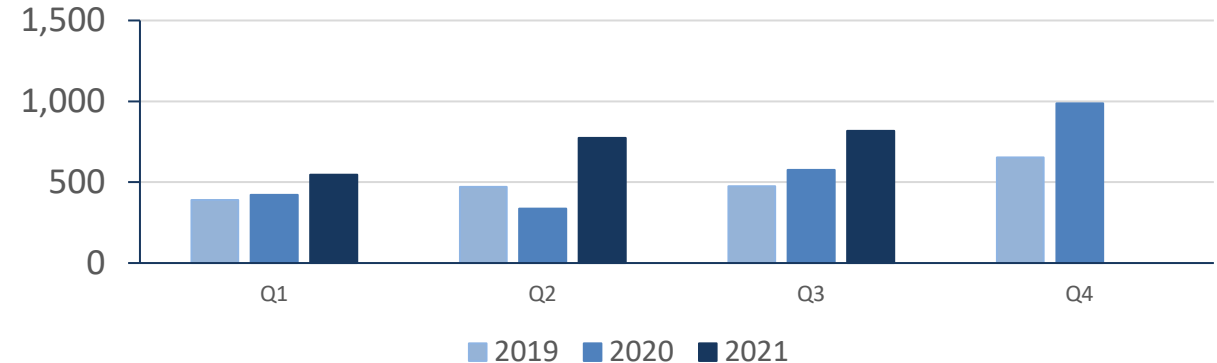


# Resale Transaction Momentum Continues

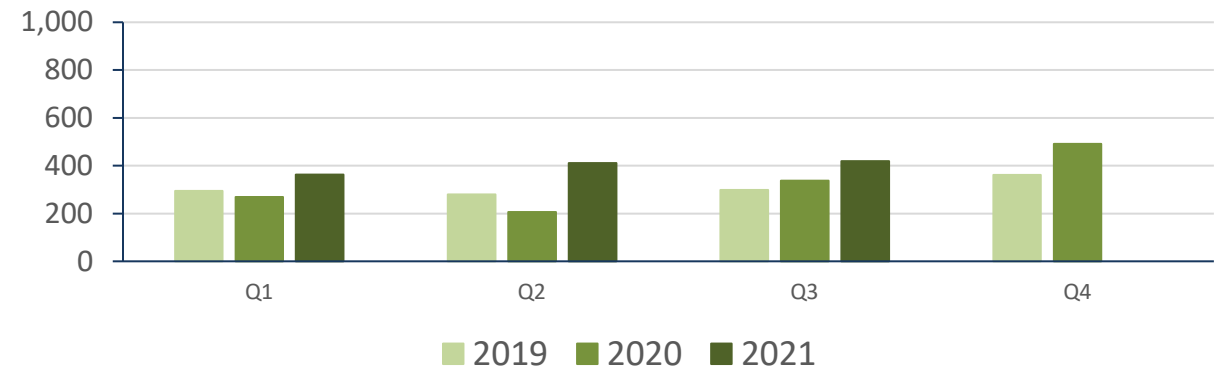
- Business Jet resale transactions in Q3 2021 exceeded Q3 2020 by 42.3%. During the first three quarters of 2021, jet resale transactions were up 60.5% over the same period in 2020.
- Business Turboprop resale transactions in Q3 2021 exceeded Q3 2020 by 24%. During the first three quarters of 2021, turboprop resale transactions were up 46.7% over the same period in 2020.
- By Size, Q3 2021 outperformed Q3 2020 across all size segments with the Heavy Jet market showing the greatest (46.2%) increase. For the first three quarters of 2021, the greatest year-over-year increase in resale transactions was in the Light Jets (66.5%).
- By Age, Q3 2021 outperformed Q3 2020 across all age segments with the greatest year-over-year increase being in the Mid-Age segment (61.7%), followed closely by the Newer segment (59.8%).

Year-to-date transaction activity was up across all segments, with the younger aircraft markets continuing to be the preferred targets for buyers.

Business Jet Resale Retail Transactions



Business Turboprop Resale Retail Transactions



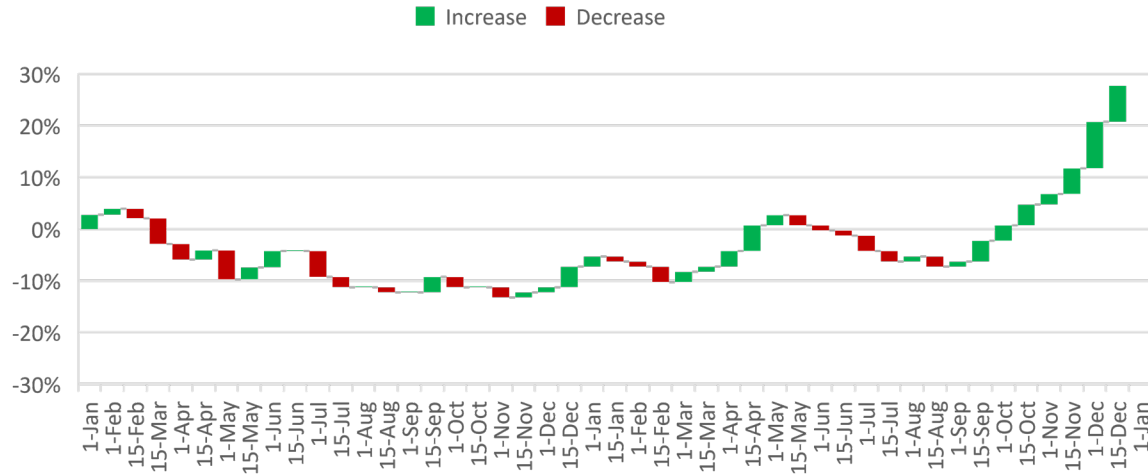


# Median Resale Values Continue To Recover

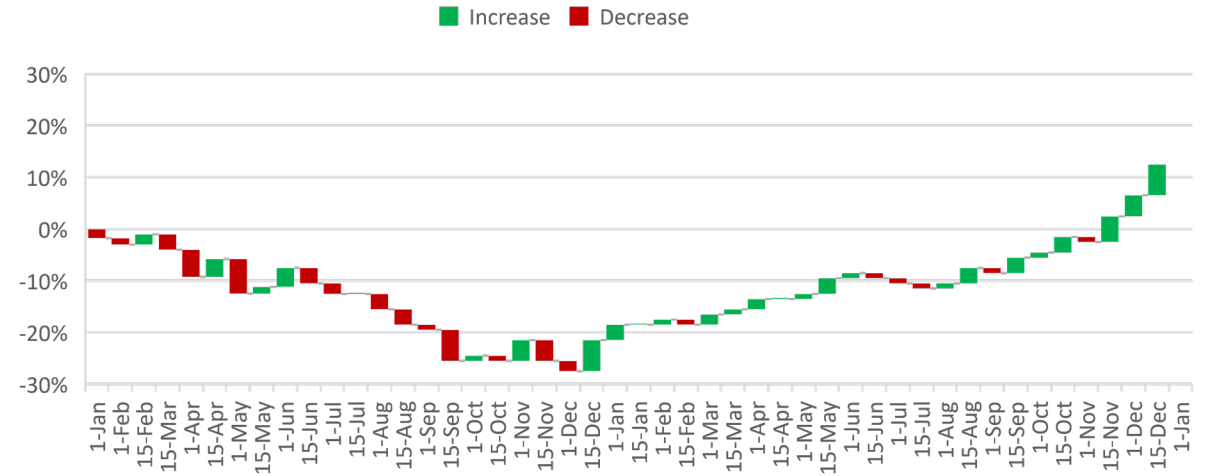


Contracting supply and demand momentum continue to push the recovery of resale values.

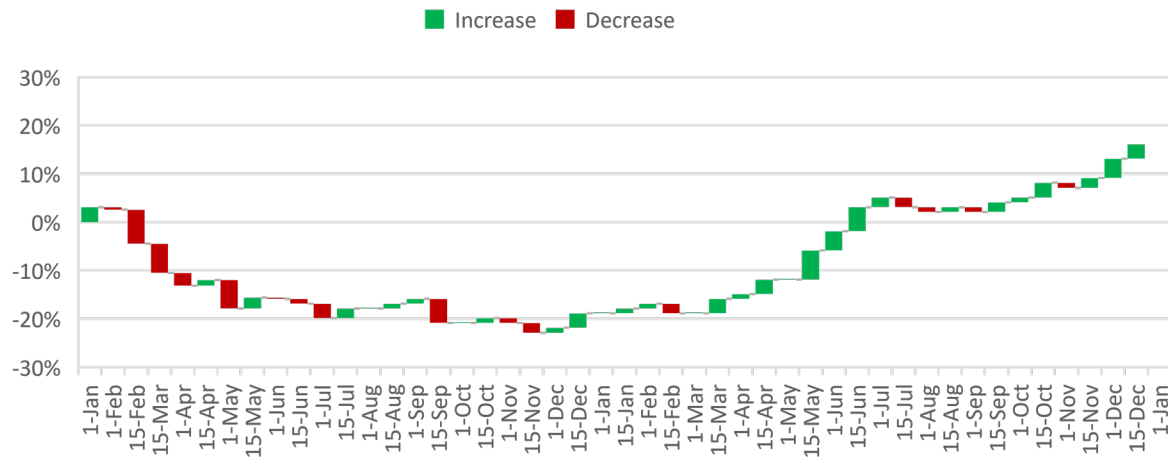
## Turbo-Props



## Light Jets



## Medium Jets



## Heavy Jets





### Notes:

Inventory and transaction data provided by AMSTAT Premier.

Aircraft value data provided by the AMSTAT Aircraft Valuation Tool module for Premier.

### Segment Definitions:

Light Jets: <=20,000lbs

Medium Jets: 21-40,000lbs

Large Jets: 41,000lbs+

Newer Jets: <=10 Years

Mid-Age Jets: 11-20 Years

Older Jets: 21+ Years



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